

ABC GIS Ltd.

Our company and Open Source

Background

- ➔ GIS for transport companies
- ➔ Average costs for project (before OS):
 - Data: 50 000 EUR
 - Hardware: 20 000 EUR
 - Software (third party): 20 000 EUR
 - Implementation: 30 000 EUR
 - Maintenance: 10 000 EUR / year

How are we using OS?

- ➔ Whole software components
- ➔ Building interfaces and GUI ourselves that are close source

Move to OS

- ➔ Average costs for project:
 - Data: 50 000 EUR
 - Hardware: 20 000 EUR
 - Software: 5 000 EUR
 - Implementation: 40 000 EUR
 - Maintenance: 10 000 EUR / year

Customer benefits

➔ 5 000 EUR / project

Company benefits

- ➔ Not depended on licence policy
- ➔ 15 000 EUR / project

- ➔ Is it enough?
- ➔ Are there any risks?

Risks

- ➔ Depended on open software with no guarantee of further development