

# *Is there anything common?*

- ⇒ Software (cost for licences) is small part of the whole project cost
- ⇒ There is not a big benefit from selling software
- ⇒ The benefit comes from services – implementation, training, updates, data, etc.
- ⇒ **There is no reason to keep close source software development!!!**

# *Do you agree?*

- ⇒ Do you agree?
- ⇒ Am I right?
- ⇒ Are there any signals of changes?
- ⇒ Is'n it suicide mission?
- ⇒ Are GIS companies ready move to OS world?

# *Benefits*

- ⇒ Cheaper solution
- ⇒ Open solution
- ⇒ More developers
- ⇒ ???
- ⇒

# *Risks*

- ⇒ Security
- ⇒ No further development
- ⇒ Loosing small customers
- ⇒ ???

# ***Contact***

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