

***WZGIS Ltd.***

**Our company and Open Source**

# *Background*

- ➔ GIS for municipalities
- ➔ Average costs for project (before OS):
  - Data: 100 000 EUR
  - Hardware: 40 000 EUR
  - Software: 20 000 EUR
  - Implementation: 10 000 EUR
  - Maintenance: 20 000 EUR / year

# *How are we using OS?*

- ➔ We are stealing the code and use it in our close source software

# *Move to OS*

- ➔ Average costs for project:
  - Data: 100 000 EUR
  - Hardware: 40 000 EUR
  - Software: 15 000 EUR
  - Implementation: 10 000 EUR
  - Maintenance: 10 000 EUR / year

# *Customer benefits*

➔ 5 000 EUR / project

# *Company benefits*

- ⇒ Our implementation is now cheaper
- ⇒
- ⇒ Are there any risks?

# *Risks*

- ➔ Be accused
- ➔ Go to a prison